

**SieQA V, Hotel Bangi-Putrajaya
17 October 2018**

**Workshop 3
Soliciting Collaboration Between Academia and Industry
HANDOUT 1**

Do you engage in the following behaviours? Please place a ✓ in the box if you routinely engage in the listed activity.

How often do you...

Networking in Your Organization

- Ask to serve on new work projects or committee assignments?
- Volunteer for cross-functional task forces?
- Attend your organisation's social functions?
- Participate in company-sponsored athletic activities?
- Ask your direct reports how you can facilitate their development?
- Meet your peers in the organisation for lunch or coffee?
- Send thank-you notes or gifts to those who have helped you?

Networking in Your Profession

- Attend meetings or conferences of professional organisations?
- Serve on committees for your professional organisation?
- Collaborate on projects with peers in your profession?
- Socialise with peers in your profession?
- Accept speaking engagements on your area of expertise?
- Write articles on your area of expertise for newspapers, trade publications, a newsletters?
- Send cards, newspaper clippings, or e-mail to keep in touch with members of your profession?

Networking in Your Community

- Participate in local service groups (e.g., PTA, neighbourhood)?
- Become involved in promoting a personal cause (e.g., increasing literacy, preventing breast cancer, helping the elderly)?
- Become involved in the arts, theatre, symphony, or other quality of life events in the community?
- Participate in city governance through serving on boards, councils or committees?
- Meet members of your religious organisation?
- Welcome newcomers into your community?
- Meet others in your community who share your interest in a hobby or athletic activities?